

# News Release



FOR IMMEDIATE RELEASE:

## Home sale activity improves but remains below historical averages

**VANCOUVER, B.C. – April 3, 2013** – Lower levels of both supply and demand in recent months are holding home prices in check in the Greater Vancouver housing market.

The Real Estate Board of Greater Vancouver (REBGV) reports that residential property sales in Greater Vancouver reached 2,347 on the Multiple Listing Service® (MLS®) in March 2013. This represents an 18.3 per cent decrease compared to the 2,874 sales recorded in March 2012, and a 30.6 per cent increase compared to the 1,797 sales in February 2013.

Last month's sales were the second lowest March total in the region since 2001 and 30.2 per cent below the 10-year sales average for the month.

“While home sales were below what's typical for March, we are seeing more balance between the number of sales and listings on the market in the last two months, which is having a stabilizing impact on home prices,” Sandra Wyant, REBGV president said.

The sales-to-active-listings ratio currently sits at 15.2 per cent in Greater Vancouver, a three per cent increase from last month. This is the first time this ratio has been above 15 per cent since May 2012.

New listings for detached, attached and apartment properties in Greater Vancouver totalled 4,839 in March. This represents a 17.2 per cent decline compared to the 5,843 new listings reported in March 2012 and a 0.1 per cent increase from the 4,833 new listings in February of this year. Last month's new listing count was 14.4 per cent below the region's 10-year new listing average for the month.

The total number of properties currently listed for sale on the MLS® in Greater Vancouver is 15,460, a 1.5 per cent increase compared to March 2012 and a 4.5 per cent increase compared to February 2013.

The MLS® Home Price Index composite benchmark price for all residential properties in Greater Vancouver is currently \$593,100. This represents a decline of 3.9 per cent compared to this time last year and an increase of 0.9 per cent compared to January 2013.

Sales of detached properties reached 933 in March 2013, a decrease of 21.1 per cent from the 1,183 detached sales recorded in March 2012, and a 48 per cent decrease from the 1,795 units

sold in March 2011. The benchmark price for detached properties decreased 5 per cent from March 2012 to \$906,900.

Sales of apartment properties reached 982 in March 2013, a decline of 17.5 per cent compared to the 1,191 sales in March 2012, and a decrease of 39.5 per cent compared to the 1,622 sales in March 2011. The benchmark price of an apartment property decreased 3.3 per cent from March 2012 to \$362,100.

Attached property sales in March 2013 totalled 432, a decline of 13.6 per cent compared to the 500 sales in March 2012, and a 34.8 per cent decrease from the 663 attached properties sold in March 2011. The benchmark price of an attached unit decreased 2.5 per cent between March 2012 and 2013 to \$454,300.

April 1 marked the return of the GST and PST tax structure in the province. From a real estate perspective, it's important to remember that:

- sales tax on a new home is reduced to 5 per cent GST plus 2 per cent BC Transition Tax (total 7 per cent) from 12 per cent under the HST; and
- tax on real estate commissions has been reduced to 5 per cent from 12 per cent under the HST.

These reduced tax rates apply to transactions payable on or after April 1.

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The real estate industry is a key economic driver in British Columbia. In 2012, 25,032 homes changed ownership in the Board's area generating \$1.07 billion in economic spin-off activity and creating an estimated 7,125 jobs. The total dollar value of residential sales transacted throughout the MLS® system in Greater Vancouver totalled \$18.6 billion in 2012. The Real Estate Board of Greater Vancouver is an association representing more than 11,000 REALTORS® and their companies. The Board provides a variety of member services, including the Multiple Listing Service®. For more information on real estate, statistics, and buying or selling a home, contact a local REALTOR® or visit [www.rebgv.org](http://www.rebgv.org).

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Property Type	Area	Benchmark Price	Price Index	1 Month Change %	3 Month Change %	6 Month Change %	1 Year Change %	3 Year Change %	5 Year Change %
Residential / Composite	Lower Mainland	\$535,600	151.2	0.5%	0.6%	-1.9%	-2.9%	2.9%	3.1%
	Greater Vancouver	\$593,100	155.5	0.5%	0.4%	-2.1%	-3.9%	3.1%	5.0%
	Bowen Island	\$572,400	124.1	-1.7%	2.2%	-3.3%	-5.4%	-7.0%	-9.6%
	Burnaby East	\$556,800	153.7	0.6%	1.1%	-1.3%	-2.2%	2.3%	4.4%
	Burnaby North	\$510,900	152.6	-0.1%	1.5%	0.3%	-1.8%	2.6%	2.6%
	Burnaby South	\$557,900	157.3	0.8%	-0.5%	-3.1%	-3.5%	5.0%	8.0%
	Coquitlam	\$494,300	146.2	0.1%	-0.7%	-2.6%	-1.3%	2.5%	0.7%
	Ladner	\$537,400	149.5	0.5%	4.2%	-0.1%	-2.1%	5.0%	6.7%
	Maple Ridge	\$385,500	130.3	0.2%	-1.5%	-1.7%	-1.7%	-4.7%	-8.2%
	New Westminster	\$365,100	156.7	1.2%	3.0%	-0.4%	-0.9%	4.1%	3.2%
	North Vancouver	\$638,600	144.5	0.6%	2.3%	-2.8%	-1.9%	2.1%	0.7%
	Pitt Meadows	\$381,900	138.3	-0.4%	-1.6%	0.7%	0.6%	-2.1%	-4.2%
	Port Coquitlam	\$390,000	138.5	0.4%	-1.4%	-2.1%	-3.9%	-4.4%	-5.7%
	Port Moody	\$498,200	137.6	-0.5%	-0.8%	-2.7%	0.1%	-1.5%	-3.5%
	Richmond	\$563,000	163.5	0.6%	0.3%	-1.1%	-5.7%	3.2%	11.1%
	Squamish	\$390,800	126.2	-0.4%	0.8%	-4.5%	0.5%	-1.9%	-9.1%
	Sunshine Coast	\$340,200	119.2	-3.2%	-0.1%	-7.2%	-6.7%	-9.7%	-14.6%
	Tsawwassen	\$590,900	148.9	0.4%	0.9%	-1.7%	-2.6%	4.6%	4.5%
	Vancouver East	\$598,100	175.0	1.0%	-0.3%	-1.9%	-2.0%	9.3%	14.1%
	Vancouver West	\$787,700	166.0	0.8%	1.0%	-0.7%	-4.5%	4.6%	8.4%
	West Vancouver	\$1,536,900	165.0	-0.4%	2.2%	-2.0%	-4.3%	15.6%	8.9%
	Whistler	\$441,100	105.1	0.6%	-3.6%	-7.9%	-9.2%	-9.6%	-22.1%
Single Family Detached	Lower Mainland	\$745,400	158.4	0.6%	0.5%	-2.3%	-3.2%	8.1%	10.5%
	Greater Vancouver	\$906,900	167.6	0.6%	0.3%	-3.1%	-5.0%	9.5%	14.6%
	Bowen Island	\$572,400	124.1	-1.7%	2.2%	-3.3%	-5.4%	-7.0%	-9.6%
	Burnaby East	\$738,800	165.2	1.2%	3.5%	-1.7%	-2.5%	8.5%	14.4%
	Burnaby North	\$898,900	173.5	-1.3%	0.3%	-1.3%	-2.1%	12.1%	15.3%
	Burnaby South	\$923,900	177.1	0.5%	-2.9%	-8.0%	-4.9%	16.5%	23.4%
	Coquitlam	\$702,800	155.7	0.6%	0.3%	-1.5%	0.8%	8.0%	10.0%
	Ladner	\$632,800	152.7	1.2%	6.3%	1.7%	-1.4%	8.5%	10.2%
	Maple Ridge	\$458,400	130.3	0.6%	-1.1%	-2.2%	-1.1%	-3.4%	-5.8%
	New Westminster	\$657,000	163.0	0.8%	2.7%	-2.2%	-3.4%	7.0%	13.6%
	North Vancouver	\$936,100	149.4	1.3%	3.0%	-2.6%	-2.4%	5.1%	4.6%
	Pitt Meadows	\$494,500	138.0	-0.8%	-1.1%	-1.4%	-2.2%	-2.8%	-0.8%
	Port Coquitlam	\$542,100	144.8	-0.6%	-1.7%	-2.5%	-1.6%	1.2%	1.6%
	Port Moody	\$806,900	149.5	-0.1%	-1.1%	-5.2%	-0.7%	4.3%	4.8%
	Richmond	\$938,100	188.9	1.2%	0.0%	-2.6%	-8.4%	11.9%	26.3%
	Squamish	\$494,200	133.5	-1.2%	2.2%	-2.8%	0.1%	-1.7%	-4.6%
	Sunshine Coast	\$338,800	118.7	-3.3%	-0.1%	-7.3%	-6.8%	-10.1%	-14.9%
	Tsawwassen	\$716,100	154.2	1.4%	1.4%	-1.1%	-1.8%	9.7%	8.0%
	Vancouver East	\$823,300	181.8	1.3%	-0.7%	-3.1%	-2.6%	15.8%	24.1%
	Vancouver West	\$2,026,400	208.2	1.3%	1.1%	-3.0%	-9.1%	15.0%	28.2%
	West Vancouver	\$1,810,700	172.4	-0.2%	1.8%	-2.0%	-4.9%	20.4%	13.3%
	Whistler	\$896,500	124.1	-0.1%	0.7%	5.7%	8.4%	-1.8%	-11.6%

**HOW TO READ THE TABLE:**

- Benchmark Price: Estimated sale price of a benchmark property. Benchmarks represent a typical property within each market.
- Price Index: Index numbers estimate the percentage change in price on typical and constant quality properties over time. All figures are based on past sales.
- x Month/Year Change %: Percentage change of index over a period of x month(s)/year(s)

In January 2005, the indexes are set to 100.

Townhome properties are similar to Attached properties, a category that was used in the previous MLSLink HPI, but do not include duplexes.

The above info is deemed reliable, but is not guaranteed. All dollar amounts in CDN.

Property Type	Area	Benchmark Price	Price Index	1 Month Change %	3 Month Change %	6 Month Change %	1 Year Change %	3 Year Change %	5 Year Change %
Townhouse	Lower Mainland	\$389,000	141.2	0.0%	0.7%	-0.9%	-2.4%	-0.6%	-1.1%
	Greater Vancouver	\$454,300	147.4	-0.3%	0.8%	-0.9%	-2.5%	0.5%	2.3%
	Burnaby East	\$404,600	145.1	-0.3%	-0.5%	-3.7%	-3.5%	-0.6%	0.5%
	Burnaby North	\$400,100	149.2	0.8%	4.5%	1.6%	-2.2%	0.5%	2.0%
	Burnaby South	\$411,600	147.7	-0.1%	0.4%	-1.5%	-1.0%	1.6%	4.3%
	Coquitlam	\$381,400	140.1	-0.8%	-1.3%	-0.5%	0.5%	0.1%	-1.6%
	Ladner	\$435,200	144.2	0.1%	1.2%	-3.2%	-3.1%	-0.6%	0.3%
	Maple Ridge	\$272,600	132.4	-0.2%	1.8%	0.1%	-0.9%	-6.3%	-9.7%
	New Westminster	\$384,100	144.3	0.6%	0.8%	-2.7%	-3.3%	1.9%	0.6%
	North Vancouver	\$584,100	139.8	-0.3%	3.2%	1.4%	-3.5%	-0.5%	-0.2%
	Pitt Meadows	\$322,900	139.7	0.6%	-0.1%	-1.5%	1.7%	-2.0%	-3.7%
	Port Coquitlam	\$368,300	140.2	0.9%	-0.3%	0.4%	-3.6%	-3.0%	-2.5%
	Port Moody	\$402,700	136.1	-2.2%	-1.5%	-2.2%	0.1%	-2.2%	-5.5%
	Richmond	\$487,800	157.7	-0.2%	-0.1%	-1.7%	-2.9%	3.1%	10.8%
	Squamish	\$327,100	118.7	-0.8%	-2.5%	-7.6%	-2.9%	-2.5%	-11.8%
	Tsawwassen	\$443,100	137.0	-0.1%	0.5%	-3.0%	-5.2%	-6.4%	-4.7%
	Vancouver East	\$507,200	167.2	-0.9%	-1.1%	0.4%	-2.6%	4.3%	6.4%
	Vancouver West	\$702,900	159.0	0.4%	5.9%	4.5%	1.6%	5.3%	9.3%
	Whistler	\$428,800	115.5	-0.7%	-4.8%	-7.3%	-6.1%	8.3%	-12.3%
Apartment	Lower Mainland	\$333,000	146.1	0.6%	0.6%	-1.6%	-2.7%	-2.5%	-4.3%
	Greater Vancouver	\$362,100	146.4	0.5%	0.3%	-1.7%	-3.3%	-2.5%	-3.2%
	Burnaby East	\$375,100	142.4	1.5%	-0.8%	6.3%	3.2%	-7.4%	-10.0%
	Burnaby North	\$332,200	140.4	0.2%	1.3%	1.0%	-1.0%	-3.2%	-5.3%
	Burnaby South	\$373,100	149.8	1.4%	1.1%	0.3%	-2.9%	-0.1%	1.1%
	Coquitlam	\$242,300	133.4	-0.7%	-2.6%	-5.8%	-5.8%	-5.7%	-12.6%
	Ladner	\$301,300	142.8	-2.1%	-0.6%	-3.6%	-4.1%	-1.6%	0.9%
	Maple Ridge	\$175,000	127.6	-1.3%	-8.4%	-2.3%	-5.8%	-7.5%	-17.0%
	New Westminster	\$272,700	155.9	1.5%	3.5%	0.6%	0.4%	3.1%	0.4%
	North Vancouver	\$342,800	139.2	-0.1%	1.1%	-4.5%	-0.8%	-1.2%	-4.2%
	Pitt Meadows	\$233,200	137.8	-0.5%	-3.4%	6.2%	5.1%	-0.3%	-10.4%
	Port Coquitlam	\$216,600	128.4	1.4%	-1.7%	-3.7%	-7.5%	-12.9%	-17.1%
	Port Moody	\$312,500	130.2	0.7%	0.2%	-0.7%	0.9%	-5.2%	-7.8%
	Richmond	\$338,200	143.4	0.8%	1.3%	1.1%	-4.3%	-6.3%	-3.1%
	Squamish	\$241,500	116.2	3.0%	0.8%	-6.8%	5.1%	-4.5%	-16.2%
	Tsawwassen	\$321,900	135.4	-2.7%	-0.8%	-3.4%	-4.2%	-7.5%	-4.3%
	Vancouver East	\$304,900	168.2	1.1%	0.5%	-0.2%	-0.9%	2.0%	3.6%
	Vancouver West	\$464,100	150.2	0.5%	0.1%	-0.3%	-2.8%	-1.2%	-0.5%
	West Vancouver	\$612,400	133.8	-1.5%	5.0%	-2.0%	-0.1%	-5.0%	-10.1%
	Whistler	\$211,900	76.1	4.1%	-5.9%	-12.2%	-13.5%	-34.7%	-43.4%

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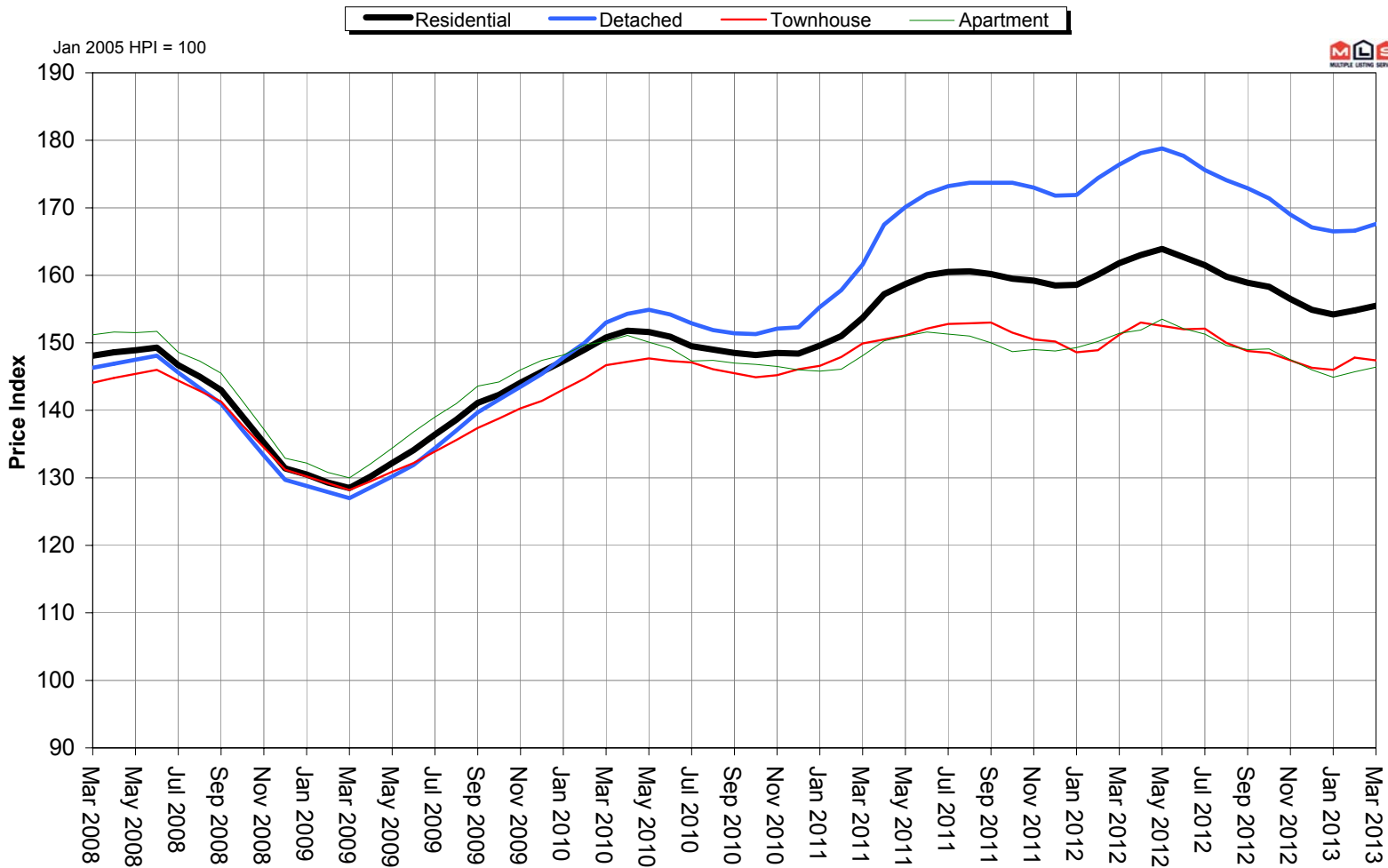
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Lower Mainland includes areas serviced by both Real Estate Board of Greater Vancouver & Fraser Valley Real Estate Board.

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## Greater Vancouver 5 Year Trend



# MLS® SALES Facts



**March  
2013**

			<i>Burnaby</i>	<i>Coquitlam</i>	<i>Delta - South</i>	<i>Islands - Gulf</i>	<i>Maple Ridge/Pitt Meadows</i>	<i>New Westminster</i>	<i>North Vancouver</i>	<i>Port Coquitlam</i>	<i>Port Moody/Belcarra</i>	<i>Richmond</i>	<i>Squamish</i>	<i>Sunshine Coast</i>	<i>Vancouver East</i>	<i>Vancouver West</i>	<i>West Vancouver/Howe Sound</i>	<i>Whistler/Pemberton</i>	<i>TOTALS</i>
<b>March 2013</b>	<b>Number of Sales</b>	Detached	76	103	34	3	91	23	113	21	17	89	11	37	94	151	58	12	933
		Attached	65	39	7	0	32	14	31	32	18	74	10	4	29	58	4	15	432
		Apartment	136	67	13	0	19	54	62	23	23	117	4	7	99	324	15	19	982
	<b>Median Selling Price</b>	Detached	\$936,500	\$735,883	\$638,500	n/a	\$462,000	\$700,000	\$936,000	\$558,000	n/a	\$900,000	n/a	\$384,500	\$868,000	\$2,020,000	\$1,780,000	n/a	
		Attached	\$453,000	\$420,025	n/a	n/a	\$314,950	n/a	\$650,000	\$351,000	n/a	\$481,000	n/a	n/a	\$629,900	\$887,500	n/a	n/a	n/a
		Apartment	\$373,000	\$267,000	n/a	n/a	n/a	\$291,000	\$370,000	\$277,000	\$336,000	\$350,000	n/a	n/a	\$341,000	\$496,000	n/a	n/a	
<b>February 2013</b>	<b>Number of Sales</b>	Detached	60	68	27	0	59	19	76	23	17	89	8	28	77	104	31	18	704
		Attached	54	41	5	0	25	9	27	18	12	50	7	3	21	38	3	20	333
		Apartment	103	50	7	0	19	61	52	20	21	80	3	0	67	253	12	12	760
	<b>Median Selling Price</b>	Detached	\$891,500	\$729,250	\$664,000	n/a	\$459,000	n/a	\$939,000	\$545,000	n/a	\$880,000	n/a	\$387,500	\$846,500	\$2,294,000	\$1,828,000	n/a	
		Attached	\$456,940	\$430,000	n/a	n/a	\$280,000	n/a	\$650,000	n/a	n/a	\$509,500	n/a	n/a	\$647,000	\$840,000	n/a	\$385,000	n/a
		Apartment	\$355,000	\$279,900	n/a	n/a	n/a	\$269,500	\$370,000	\$234,500	\$291,200	\$314,000	n/a	n/a	\$374,000	\$470,500	n/a	n/a	
<b>March 2012</b>	<b>Number of Sales</b>	Detached	95	154	66	0	112	28	121	36	16	104	15	40	155	152	78	11	1,183
		Attached	73	46	4	0	42	11	40	28	24	87	8	3	41	68	9	16	500
		Apartment	164	84	15	0	21	74	91	37	20	118	2	5	138	394	17	11	1,191
	<b>Median Selling Price</b>	Detached	\$883,800	\$750,000	\$724,500	n/a	\$494,750	\$691,500	\$1,017,500	\$528,500	n/a	\$943,000	n/a	\$415,000	\$916,500	\$2,050,000	\$1,855,000	n/a	
		Attached	\$508,000	\$441,950	n/a	n/a	\$309,750	n/a	\$672,500	\$425,000	\$485,950	\$550,000	n/a	n/a	\$659,000	\$909,000	n/a	n/a	n/a
		Apartment	\$356,500	\$285,000	n/a	n/a	\$219,900	\$302,500	\$410,000	\$224,900	\$350,500	\$346,000	n/a	n/a	\$369,900	\$482,000	n/a	n/a	
<b>Jan. - Mar. 2013 Year-to-date</b>	<b>Number of Sales</b>	Detached	182	228	76	5	212	50	241	59	39	241	30	86	227	338	127	38	2,179
		Attached	150	98	16	0	67	31	74	67	35	167	21	9	77	125	10	51	998
		Apartment	317	154	24	0	51	156	152	52	58	256	8	10	223	777	33	47	2,318
	<b>Median Selling Price</b>	Detached	\$935,000	\$735,442	\$647,000	n/a	\$465,500	\$687,950	\$930,000	\$545,000	\$785,000	\$885,000	\$560,000	\$370,000	\$848,500	\$2,100,000	\$1,800,000	\$1,061,500	
		Attached	\$457,500	\$420,500	n/a	n/a	\$296,500	\$415,900	\$639,900	\$354,900	\$425,000	\$496,000	\$402,780	n/a	\$613,000	\$873,500	n/a	\$522,500	n/a
		Apartment	\$365,000	\$276,000	\$360,000	n/a	\$215,000	\$283,500	\$370,000	\$227,750	\$326,500	\$340,000	n/a	n/a	\$349,000	\$477,500	\$797,500	\$217,000	
<b>Jan. - Mar. 2012 Year-to-date</b>	<b>Number of Sales</b>	Detached	259	355	121	2	267	72	281	85	53	312	41	95	373	415	185	27	2,943
		Attached	175	103	16	1	105	25	90	63	55	219	17	12	94	141	22	47	1,185
		Apartment	365	202	29	0	65	195	221	82	59	315	12	11	308	928	44	32	2,868
	<b>Median Selling Price</b>	Detached	\$900,000	\$740,000	\$719,000	n/a	\$483,000	\$684,000	\$1,002,000	\$530,000	\$747,500	\$990,000	\$480,000	\$395,950	\$885,300	\$2,100,000	\$1,892,000	\$1,025,000	
		Attached	\$493,800	\$450,000	n/a	n/a	\$298,000	\$449,900	\$686,125	\$405,000	\$470,000	\$532,000	n/a	n/a	\$623,000	\$865,000	\$1,121,000	\$570,000	n/a
		Apartment	\$369,000	\$289,450	\$337,000	n/a	\$230,000	\$298,950	\$385,000	\$234,450	\$315,000	\$343,000	n/a	n/a	\$359,850	\$482,000	\$662,500	\$215,000	

Note: Median Selling Prices are not reported for areas with less than 20 sales or for the Gulf Islands



# MLS® LISTINGS Facts



**March  
2013**

		Burnaby	Coquitlam	Delta - South	Islands - Gulf	Maple Ridge/Pitt Meadows	New Westminster	North Vancouver	Port Coquitlam	Port Moody/Belcarra	Richmond	Squamish	Sunshine Coast	Vancouver East	Vancouver West	West Vancouver/Howe Sound	Whistler/Pemberton	TOTALS
March 2013	Number of Listings	Detached 178	203	78	13	185	49	188	68	43	225	32	143	208	275	141	31	2,060
		Attached 148	91	14	0	63	21	44	47	31	126	27	12	57	82	15	27	805
		Apartment 313	120	24	0	41	118	148	48	43	234	11	10	196	616	26	26	1,974
	% Sales to Listings	Detached 43%	51%	44%	23%	49%	47%	60%	31%	40%	40%	34%	26%	45%	55%	41%	39%	
February 2013		Attached 44%	43%	50%	n/a	51%	67%	70%	68%	58%	59%	37%	33%	51%	71%	27%	56%	n/a
		Apartment 43%	56%	54%	n/a	46%	46%	42%	48%	53%	50%	36%	70%	51%	53%	58%	73%	
	Number of Listings	Detached 193	186	79	14	226	39	177	47	47	245	49	69	219	317	174	19	2,100
		Attached 99	70	6	0	58	27	51	41	21	133	21	10	73	105	19	28	762
March 2012		Apartment 257	149	26	0	47	128	147	54	37	240	19	7	157	646	32	25	1,971
	% Sales to Listings	Detached 31%	37%	34%	0%	26%	49%	43%	49%	36%	36%	16%	41%	35%	33%	18%	95%	
		Attached 55%	59%	83%	n/a	43%	33%	53%	44%	57%	38%	33%	30%	29%	36%	16%	71%	n/a
		Apartment 40%	34%	27%	n/a	40%	48%	35%	37%	57%	33%	16%	0%	43%	39%	38%	48%	
Jan. - Mar. 2012	Number of Listings	Detached 210	214	98	11	198	52	198	71	42	326	36	143	271	336	158	25	2,389
		Attached 166	85	8	0	92	25	54	40	37	163	18	10	88	128	20	36	970
		Apartment 336	170	23	0	65	167	177	72	57	292	15	6	279	750	39	36	2,484
	% Sales to Listings	Detached 45%	72%	67%	0%	57%	54%	61%	51%	38%	32%	42%	28%	57%	45%	49%	44%	
Jan. - Mar. 2013 Year-to-date*		Attached 44%	54%	50%	n/a	46%	44%	74%	70%	65%	53%	44%	30%	47%	53%	45%	44%	n/a
		Apartment 49%	49%	65%	n/a	32%	44%	51%	51%	35%	40%	13%	83%	49%	53%	44%	31%	
	Number of Listings	Detached 559	553	240	35	614	129	537	182	138	825	118	316	614	922	470	70	6,322
		Attached 350	248	38	0	185	57	148	138	94	400	73	37	194	296	48	72	2,378
Jan. - Mar. 2012 Year-to-date*		Apartment 827	470	78	0	147	379	436	163	130	736	45	26	546	1,944	91	82	6,100
	% Sales to Listings	Detached 33%	41%	32%	14%	35%	39%	45%	32%	28%	29%	25%	27%	37%	37%	27%	54%	
		Attached 43%	40%	42%	n/a	36%	54%	50%	49%	37%	42%	29%	24%	40%	42%	21%	71%	n/a
		Apartment 38%	33%	31%	n/a	35%	41%	35%	32%	45%	35%	18%	38%	41%	40%	36%	57%	
Jan. - Mar. 2012 Year-to-date*	Number of Listings	Detached 589	601	243	19	669	132	526	174	132	1,091	119	367	754	1,131	468	76	7,091
		Attached 426	231	29	1	223	63	162	107	116	502	59	31	197	381	45	96	2,669
		Apartment 948	500	81	0	177	505	531	205	157	939	65	30	690	2,331	121	109	7,389
	% Sales to Listings	Detached 44%	59%	50%	11%	40%	55%	53%	49%	40%	29%	34%	26%	49%	37%	40%	36%	
		Attached 41%	45%	55%	100%	47%	40%	56%	59%	47%	44%	29%	39%	48%	37%	49%	49%	n/a
		Apartment 39%	40%	36%	n/a	37%	39%	42%	40%	38%	34%	18%	37%	45%	40%	36%	29%	

\* Year-to-date listings represent a cumulative total of listings rather than total active listings.

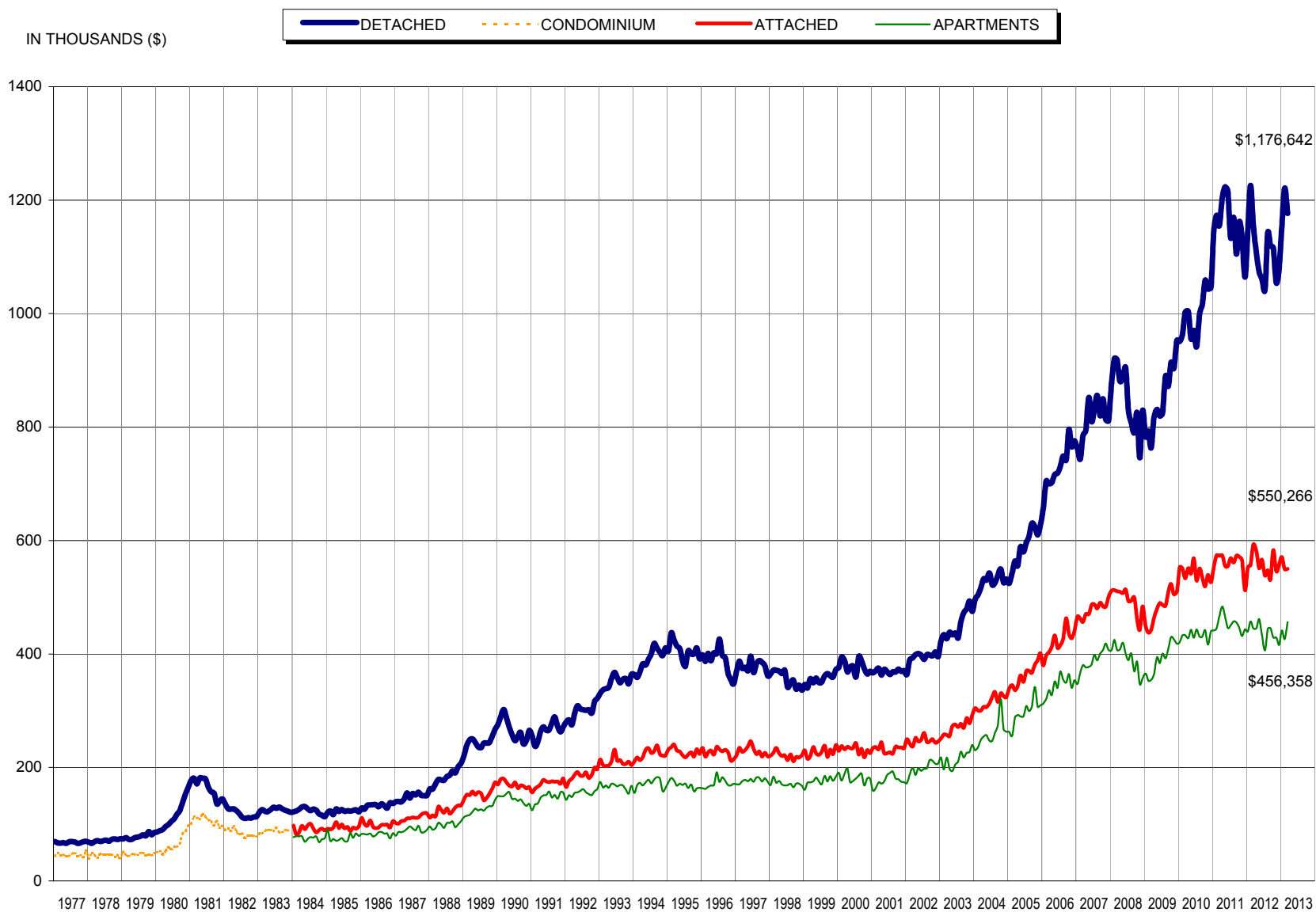
# Listing & Sales Activity Summary

	Listings				Sales						
	1 Mar 2012	2 Feb 2013	3 Mar 2013	Col. 2 & 3 Percentage Variance	5 Mar 2012	6 Feb 2013	7 Mar 2013	Col. 6 & 7 Percentage Variance	9 Jan 2012 - Mar 2012	10 Jan 2013 - Mar 2013	Col. 9 & 10 Percentage Variance
<b>BURNABY</b>				%				%			%
DETACHED	210	193	178	-7.8	95	60	76	26.7	259	182	-29.7
ATTACHED	166	99	148	49.5	73	54	65	20.4	175	150	-14.3
APARTMENTS	336	257	313	21.8	164	103	136	32.0	365	317	-13.2
<b>COQUITLAM</b>											
DETACHED	214	186	203	9.1	154	68	103	51.5	355	228	-35.8
ATTACHED	85	70	91	30.0	46	41	39	-4.9	103	98	-4.9
APARTMENTS	170	149	120	-19.5	84	50	67	34.0	202	154	-23.8
<b>DELTA</b>											
DETACHED	98	79	78	-1.3	66	27	34	25.9	121	76	-37.2
ATTACHED	8	6	14	133.3	4	5	7	40.0	16	16	0.0
APARTMENTS	23	26	24	-7.7	15	7	13	85.7	29	24	-17.2
<b>MAPLE RIDGE/PITT MEADOWS</b>											
DETACHED	198	226	185	-18.1	112	59	91	54.2	267	212	-20.6
ATTACHED	92	58	63	8.6	42	25	32	28.0	105	67	-36.2
APARTMENTS	65	47	41	-12.8	21	19	19	0.0	65	51	-21.5
<b>NORTH VANCOUVER</b>											
DETACHED	198	177	188	6.2	121	76	113	48.7	281	241	-14.2
ATTACHED	54	51	44	-13.7	40	27	31	14.8	90	74	-17.8
APARTMENTS	177	147	148	0.7	91	52	62	19.2	221	152	-31.2
<b>NEW WESTMINSTER</b>											
DETACHED	52	39	49	25.6	28	19	23	21.1	72	50	-30.6
ATTACHED	25	27	21	-22.2	11	9	14	55.6	25	31	24.0
APARTMENTS	167	128	118	-7.8	74	61	54	-11.5	195	156	-20.0
<b>PORT MOODY/BELCARRA</b>											
DETACHED	42	47	43	-8.5	16	17	17	0.0	53	39	-26.4
ATTACHED	37	21	31	47.6	24	12	18	50.0	55	35	-36.4
APARTMENTS	57	37	43	16.2	20	21	23	9.5	59	58	-1.7
<b>PORT COQUITLAM</b>											
DETACHED	71	47	68	44.7	36	23	21	-8.7	85	59	-30.6
ATTACHED	40	41	47	14.6	28	18	32	77.8	63	67	6.3
APARTMENTS	72	54	48	-11.1	37	20	23	15.0	82	52	-36.6
<b>RICHMOND</b>											
DETACHED	326	245	225	-8.2	104	89	89	0.0	312	241	-22.8
ATTACHED	163	133	126	-5.3	87	50	74	48.0	219	167	-23.7
APARTMENTS	292	240	234	-2.5	118	80	117	46.3	315	256	-18.7
<b>SUNSHINE COAST</b>											
DETACHED	143	69	143	107.2	40	28	37	32.1	95	86	-9.5
ATTACHED	10	10	12	20.0	3	3	4	33.3	12	9	-25.0
APARTMENTS	6	7	10	42.9	5	0	7	700.0	11	10	-9.1
<b>SQUAMISH</b>											
DETACHED	36	49	32	-34.7	15	8	11	37.5	41	30	-26.8
ATTACHED	18	21	27	28.6	8	7	10	42.9	17	21	23.5
APARTMENTS	15	19	11	-42.1	2	3	4	33.3	12	8	-33.3
<b>VANCOUVER EAST</b>											
DETACHED	271	219	208	-5.0	155	77	94	22.1	373	227	-39.1
ATTACHED	88	73	57	-21.9	41	21	29	38.1	94	77	-18.1
APARTMENTS	279	157	196	24.8	138	67	99	47.8	308	223	-27.6
<b>VANCOUVER WEST</b>											
DETACHED	336	317	275	-13.2	152	104	151	45.2	415	338	-18.6
ATTACHED	128	105	82	-21.9	68	38	58	52.6	141	125	-11.3
APARTMENTS	750	646	616	-4.6	394	253	324	28.1	928	777	-16.3
<b>WHISTLER</b>											
DETACHED	25	19	31	63.2	11	18	12	-33.3	27	38	40.7
ATTACHED	36	28	27	-3.6	16	20	15	-25.0	47	51	8.5
APARTMENTS	36	25	26	4.0	11	12	19	58.3	32	47	46.9
<b>WEST VANCOUVER/HOWE SOUND</b>											
DETACHED	158	174	141	-19.0	78	31	58	87.1	185	127	-31.4
ATTACHED	20	19	15	-21.1	9	3	4	33.3	22	10	-54.5
APARTMENTS	39	32	26	-18.8	17	12	15	25.0	44	33	-25.0
<b>GRAND TOTALS</b>											
DETACHED	2378	2086	2047	-1.9	1183	704	930	32.1	2941	2174	-26.1
ATTACHED	970	762	805	5.6	500	333	432	29.7	1184	998	-15.7
APARTMENTS	2484	1971	1974	0.2	1191	760	982	29.2	2868	2318	-19.2





## Residential Average Sale Prices - January 1977 to March 2013



NOTE: From 1977 - 1984 condominium averages were not separated into attached & apartment.